

# Directors' dealings

## Archive 2014

In accordance with certain rules on insider dealing and market manipulation (market abuse), ABB is required to disclose transactions in ABB shares, derivatives or other financial instru-

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ments linked to them, conducted by or on behalf of persons discharging managerial responsibilities or persons closely associated with them.

| Transaction date: | Notification by:   | Position/Title:                                 | Purchase/Sale/Grant:  | Issuer and ISIN:                     | Security: | Place: | Nominal value: | Number: | Price: per share/WAR | Value:     |
|-------------------|--------------------|---|---|--------------------------------------|-----------|--------|----------------|---------|----------------------|------------|
| 21-11-2014        | Louis R. Hughes    | Member of the Board of Directors                | Sale  | ABB Ltd, Switzerland<br>CH0012221716 | Share     | SIX    | CHF 1.03       | 4'272   | CHF 21.52            | CHF 91,933 |
| 21-11-2014        | Pekka Tiitinen     | Member of the Group Executive Committee         | Purchase  | ABB Ltd                              | Share     | n/a    | n/a            | 1'516   | CHF 21.59            | CHF 32,730 |
| 17-11-2014        | Ulrich Spiesshofer | CEO and Member of the Group Executive Committee | The shares were purchased under the ABB Employee Share Acquisition Plan | ABB Ltd, Switzerland<br>CH0012221716 | Share     | n/a    | CHF 1.03       | 484     | CHF 20.82            | CHF 10,077 |
| 17-11-2014        | Eric Elzvik        | Member of the Group Executive Committee         | The shares were purchased under the ABB Employee Share Acquisition Plan | ABB Ltd, Switzerland<br>CH0012221716 | Share     | n/a    | CHF 1.03       | 484     | CHF 20.82            | CHF 10,077 |
| 17-11-2014        | Bernhard Jucker    | Member of the Group Executive Committee         | The shares were purchased under the ABB Employee Share Acquisition Plan | ABB Ltd, Switzerland<br>CH0012221716 | Share     | n/a    | CHF 1.03       | 484     | CHF 20.82            | CHF 10,077 |

|            |                       |   |   |                                      |       |     |          |        |           |             |
|------------|-----------------------|---|---|--------------------------------------|-------|-----|----------|--------|-----------|-------------|
| 17-11-2014 | Pekka Tiitinen        | Member of the Group Executive Committee | The shares were purchased under the ABB Employee Share Acquisition Plan | ABB Ltd, Switzerland<br>CH0012221716 | Share | n/a | CHF 1.03 | 484    | CHF 20.82 | CHF 10,077  |
| 10-11-2014 | Hubertus von Grünberg | Chairman of the Board of Directors      | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 20'976 | CHF 21.02 | CHF 440,916 |
| 10-11-2014 | Roger Agnelli         | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 2'779  | CHF 21.02 | CHF 58,415  |
| 10-11-2014 | Matti Alahuhta        | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 2'912  | CHF 21.02 | CHF 61,210  |
| 10-11-2014 | Louis R. Hughes       | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 3'417  | CHF 21.02 | CHF 71,825  |
| 10-11-2014 | Michel de Rosen       | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 3'185  | CHF 21.02 | CHF 66,949  |
| 10-11-2014 | Michael Treschow      | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 3'458  | CHF 21.02 | CHF 72,687  |
| 10-11-2014 | Jacob Wallenberg      | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 3'003  | CHF 21.02 | CHF 63,123  |

|            |                       |   |   |                                      |             |     |          |         |            |             |
|------------|-----------------------|---|---|--------------------------------------|-------------|-----|----------|---------|------------|-------------|
| 10-11-2014 | Ying Yeh              | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share       | SIX | CHF 1.03 | 2'736   | CHF 21.02  | CHF 57,511  |
| 26-05-2014 | Eric Elzvik           | Member of the Group Executive Committee | Grant under Management Incentive Plan No 13 (MIP No 13) | ABB Ltd.                             | Call option | SIX | n/a      | 221'375 | CHF 0.17   | CHF 37,634  |
| 26-05-2014 | Greg Scheu            | Member of the Group Executive Committee | Grant under Management Incentive Plan No 13 (MIP No 13) | ABB Ltd.                             | Call option | SIX | n/a      | 221'375 | CHF 0.17   | CHF 37,634  |
| 26-05-2014 | Pekka Tiitinen        | Member of the Group Executive Committee | Grant under Management Incentive Plan No 13 (MIP No 13) | ABB Ltd.                             | Call option | SIX | n/a      | 221'375 | CHF 0.17   | CHF 37,634  |
| 20-05-2014 | Matti Alahuhta        | Member of the Board of Directors        | Purchase  | ABB Ltd.                             | Share       | n/a | CHF 1.03 | 15'000  | SEK 157.30 | CHF 319,473 |
| 16-05-2014 | Hubertus von Grünberg | Chairman of the Board of Directors      | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share       | SIX | CHF 1.03 | 19'563  | CHF 22.53  | CHF 440,754 |
| 16-05-2014 | Roger Agnelli         | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share       | SIX | CHF 1.03 | 2'359   | CHF 22.53  | CHF 53,148  |
| 16-05-2014 | Louis R. Hughes       | Member of the Board of Directors        | Grant   | ABB Ltd, Switzerland<br>CH0012221716 | Share       | SIX | CHF 1.03 | 3'172   | CHF 22.53  | CHF 71,465  |

|            |                       |   |  |                                      |       |     |          |        |           |             |
|------------|-----------------------|---|--|--------------------------------------|-------|-----|----------|--------|-----------|-------------|
| 16-05-2014 | Michel de Rosen       | Member of the Board of Directors                | Grant  | ABB Ltd, Switzerland<br>n/a          | Share | SIX | CHF 1.03 | 2'547  | CHF 22.53 | CHF 57,384  |
| 16-05-2014 | Michael Treschow      | Member of the Board of Directors                | Grant  | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 2'547  | CHF 22.53 | CHF 57,384  |
| 16-05-2014 | Jacob Wallenberg      | Member of the Board of Directors                | Grant  | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 2'547  | CHF 22.53 | CHF 57,384  |
| 16-05-2014 | Ying Yeh              | Member of the Board of Directors                | Grant  | ABB Ltd, Switzerland<br>CH0012221716 | Share | SIX | CHF 1.03 | 2'391  | CHF 22.53 | CHF 53,869  |
| 09-04-2014 | Ulrich Spiesshofer    | CEO and Member of the Group Executive Committee | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP)) | ABB Ltd.                             | Share | n/a | CHF 1.03 | 21'773 | CHF 22.86 | CHF 497,731 |
| 09-04-2014 | Diane de Saint Victor | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP)) | ABB Ltd.                             | Share | n/a | CHF 1.03 | 26'359 | CHF 22.86 | CHF 602,567 |
| 09-04-2014 | Frank Duggan          | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP)) | ABB Ltd.                             | Share | n/a | CHF 1.03 | 14'929 | CHF 22.86 | CHF 341'277 |

|            |                       |   |   |          |       |     |          |        |           |               |
|------------|-----------------------|---|---|----------|-------|-----|----------|--------|-----------|---------------|
| 09-04-2014 | Tarak Mehta           | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP))          | ABB Ltd. | Share | n/a | CHF 1.03 | 16'948 | CHF 22.86 | CHF 387'431   |
| 09-04-2014 | Veli-Matti Reinikkala | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP))          | ABB Ltd. | Share | n/a | CHF 1.03 | 12'962 | CHF 22.86 | CHF 296,311   |
| 09-04-2014 | Bernhard Jucker       | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP))          | ABB Ltd. | Share | n/a | CHF 1.03 | 19'428 | CHF 22.86 | CHF 444'124   |
| 09-04-2014 | Claudio Facchin       | Member of the Group Executive Committee         | Grant (The shares were delivered under 2011 Long-Term Incentive Plan (LTIP))          | ABB Ltd. | Share | n/a | CHF 1.03 | 8'021  | CHF 22.86 | CHF 183,360   |
| 25-03-2014 | Greg Scheu            | Member of the Group Executive Committee         | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share | n/a | CHF 1.03 | 55'163 | USD 25.07 | USD 1'382'936 |
| 24-03-2014 | Ulrich Spiesshofer    | CEO and Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share | n/a | CHF 1.03 | 71'508 | CHF 21.89 | CHF 1'565'310 |

|            |                       |   |   |          |             |     |          |         |            |               |
|------------|-----------------------|---|---|----------|-------------|-----|----------|---------|------------|---------------|
| 24-03-2014 | Diane de Saint Victor | Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share       | n/a | CHF 1.03 | 58'707  | CHF 21.89  | CHF 1,285,096 |
| 24-03-2014 | Frank Duggan          | Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share       | n/a | CHF 1.03 | 56'290  | CHF 21.89  | CHF 1,232,188 |
| 24-03-2014 | Tarak Mehta           | Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share       | n/a | CHF 1.03 | 49,658  | CHF 21.89  | CHF 1,087,014 |
| 24-03-2014 | Veli-Matti Reinikkala | Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share       | n/a | CHF 1.03 | 25,770  | CHF 21.89  | CHF 564,105   |
| 24-03-2014 | Bernhard Jucker       | Member of the Group Executive Committee | Grant (The shares were delivered under 2012 Acquisition Integration Execution (AIEP)) | ABB Ltd. | Share       | n/a | CHF 1.03 | 61'741  | CHF 21.89  | CHF 1,351,510 |
| 10-03-2014 | Pekka Tiitinen        | Member of the Group Executive Committee | Purchase  | ABB Ltd. | Share       | n/a | CHF 1.03 | 500     | SEK 162.70 | CHF 11,199    |
| 27-02-2014 | Pekka Tiitinen        | Member of the Group Executive Committee | Sale  | ABB Ltd. | Call option | n/a | n/a      | 201'250 | CHF 0.70   | CHF 140'875   |