

2016 full year figures

Adjusted pro-forma

	Electrification Products		Robotics and Motion		Industrial Automation		Power Grids		Corporate and other		Total
(approx)	Before	After	Before	After	Before	After	Before	After	Before	After	
Orders (\$bn)	9.8	9.8	7.9	7.9	6.0	6.0	10.8	10.5	-1.2	-0.8	33.4
Third-party base orders (\$bn)	9.2	9.2	7.0	7.0	5.3	5.2	7.3	7.2	0.1	0.3	28.9
Revenues (\$bn)	9.9	9.9	7.9	7.9	6.8	6.7	10.7	10.0	-1.4	-0.7	33.8
Operational EBITA (\$bn)	1.5	1.5	1.2	1.2	0.9	0.9	1.0	1.0	-0.4	-0.4	4.2
Operational EBITA margin (%)	14.7%	14.7%	15.5%	15.6%	12.7%	13.4%	9.3%	10.0%	n.a.	n.a.	12.4%

First 9 months 2017

Adjusted pro-forma

	Electrification Products		Robotics and Motion		Industrial Automation		Power Grids		Corporate and other		Total
(approx)	Before	After	Before	After	Before	After	Before	After	Before	After	
Orders (\$bn)	7.6	7.6	6.4	6.4	4.8	4.8	7.1	6.8	-1.0	-0.7	24.9
Third-party base orders (\$bn)	7.2	7.2	5.8	5.8	4.2	4.2	5.4	5.4	0.0	0.1	22.7
Revenues (\$bn)	7.4	7.4	6.2	6.2	5.0	4.9	7.6	7.3	-1.1	-0.8	25.0
Operational EBITA (\$bn)	1.1	1.1	0.9	1.0	0.6	0.7	0.8	0.7	-0.3	-0.4	3.1
Operational EBITA margin (%)	15.1%	15.1%	15.2%	15.4%	12.9%	13.5%	9.9%	10.3%	n.a.	n.a.	12.5%