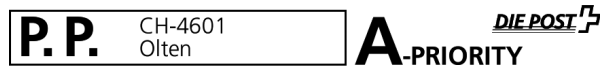


INSTRUCTION/REPLY (MUST REACH THE COMPANY BY APRIL 26, 2019.)



## Annual General Meeting of ABB Ltd held on May 2, 2019

**Your login details for your initial registration to the new e-voting platform [ip.computershare.ch/abb](http://ip.computershare.ch/abb) (Investor Portal):**

User name: «s.ol.id»

Password: «s.ol.pw»

Registration on the shareholder platform [ip.computershare.ch/abb](http://ip.computershare.ch/abb) provided by Computershare Switzerland Ltd, an independent third party, enables you to order your admission card, or issue a power of attorney and instructions online to the independent proxy or to any other ABB shareholder, and to sign up for receiving an electronic invitation to the Annual General Meeting.

**Please tick one box only.**

### PERSONAL ATTENDANCE

- I will personally attend the Annual General Meeting on May 2, 2019, and therefore order an admission card.  
The mailing of admission cards will start as from April 18, 2019.

or

### POWER OF ATTORNEY

I will not attend the Annual General Meeting and hereby authorize:

- the independent proxy, Dr. Hans Zehnder, attorney-at-law and notary, 5400 Baden, to represent me at the 2019 Annual General Meeting and to vote on my behalf in accordance with the instructions set forth on the reverse side of this form.
- the following ABB shareholder entered in the share register with the right to vote, to act as my proxy at the 2019 Annual General Meeting (persons who are not ABB shareholders registered with the right to vote themselves cannot act as a proxy):

.....  
First name, surname and address of the authorized ABB shareholder

Please complete and sign this form and return it by using the enclosed envelope to: Computershare Switzerland Ltd, ABB Ltd, P.O. Box, 4601 Olten, Switzerland

**THE ANNUAL REPORT 2018 is available online under [www.abb.com/agm](http://www.abb.com/agm).**

Signed reply forms returned blank will be treated as instruction to the independent proxy to vote your shares in accordance with the respective proposals of the Board of Directors. The same shall apply for additional or alternative proposals to the published agenda items as well as for new agenda items.

Shareholders entered in the share register with the right to vote on April 24, 2019, are entitled to participate in the Annual General Meeting.

**Date:** \_\_\_\_\_ **Signature:** \_\_\_\_\_

With my signature I confirm to be the above specified shareholder or its authorized representative.

## Voting instructions to the independent proxy

Please tick only one box per agenda item.

	Yes	No	Abstention		Yes	No	Abstention
1. Approval of the management report, the consolidated financial statements and the annual financial statements for 2018	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Consultative vote on the 2018 Compensation Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Discharge of the Board of Directors and the persons entrusted with management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Appropriation of earnings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Renewal of authorized share capital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.1. Binding vote on the maximum aggregate amount of compensation of the Board of Directors for the next term of office, i.e. from the 2019 Annual General Meeting to the 2020 Annual General Meeting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.2. Binding vote on the maximum aggregate amount of compensation of the Executive Committee for the following financial year, i.e. 2020	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Elections to the Board of Directors and election of the Chairman of the Board of Directors							
	<b>Yes</b>	<b>No</b>	<b>Abstention</b>		<b>Yes</b>	<b>No</b>	<b>Abstention</b>
Matti Alahuhta as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Geraldine Matchett as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gunnar Brock as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	David Meline as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
David Constable as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Satish Pai as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frederico Fleury Curado as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Jacob Wallenberg as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lars Förberg as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Peter Voser as Director and Chairman	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jennifer Xin-Zhe Li as Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
8. Elections to the Compensation Committee							
	<b>Yes</b>	<b>No</b>	<b>Abstention</b>		<b>Yes</b>	<b>No</b>	<b>Abstention</b>
David Constable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Jennifer Xin-Zhe Li	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frederico Fleury Curado	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
9. Election of the independent proxy				Dr. Hans Zehnder	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Election of the auditors				KPMG AG	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Voting instructions in case of ad-hoc motions:

In case of additional or alternative proposals to the published agenda items or new agenda items proposed during the Annual General Meeting, I instruct the independent proxy to act as follows:

vote in accordance with the proposal of the Board of Directors       abstain       reject

**If I do not provide specific voting instructions, I instruct the independent proxy to vote in accordance with the respective proposals of the Board of Directors. The same shall apply for additional or alternative proposals to the published agenda items as well as for new agenda items.**