

# 2016 full year figures

Adjusted pro-forma

<i>Approx.</i>	<b>Electrification Products</b>		<b>Robotics and Motion</b>		<b>Industrial Automation</b>		<b>Power Grids</b>		<b>Corporate and other</b>		<b>Total</b>
	<b>Before</b>	<b>After</b>	<b>Before</b>	<b>After</b>	<b>Before</b>	<b>After</b>	<b>Before</b>	<b>After</b>	<b>Before</b>	<b>After</b>	
<b>Orders</b> (\$ bn)	9.8	9.8	7.9	7.9	6.0	6.0	10.8	10.5	-1.2	-0.8	33.4
<b>Third-party base orders</b> (\$ bn)	9.2	9.2	7.0	7.0	5.2	5.2	7.3	7.1	0.1	0.4	28.9
<b>Revenues</b> (\$ bn)	9.9	9.9	7.9	7.9	6.7	6.7	10.7	10.0	-1.3	-0.7	33.8
<b>Op. EBITA</b> (\$ bn)	1.5	1.5	1.2	1.2	0.9	0.9	1.0	1.0	-0.4	-0.4	4.2
<b>Op. EBITA margin</b> (%)	14.7	14.7	15.5	15.6	13.4	13.4	9.3	10.1	n.a.	n.a.	12.4