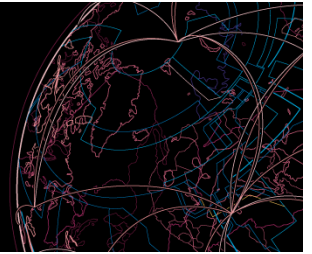


# Trainer Profile

## Edna Gatza



**Edna Gatza**

MA / Psychodynamic Coaching

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### Core competencies and specializations

Leadership development; virtual team development and global interpersonal skills; conflict management; training, consulting and coaching.

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### Professional experience

#### **Founder and Executive Director, International Management Competence**

1994 – present

Consultancy services, training programmes and coaching. Specializing in the support of people who manage, lead and work particularly in transnational environments. Soft skills topics covered are in the area of mindful communication, intercultural competence and personal leadership skills when building and maintaining sustainable direct and remote working relationships. My training approach is based on interactive, experiential and self-reflective learning.

#### **Senior Training Consultant, The British Council, Porto, Portugal**

1989 – 1993

Developing and delivering training programmes in Business Communication, Social Skills and Intercultural Awareness. Leading an in-house special interest group team. Conducting and supervising examinations. Exhibiting my documentary photographs of Macau, Tibet and Thailand for educational purposes.

#### **Senior Lecturer, Rangsit University Bangkok, Thailand**

1988 – 1989

Developing, evaluating and delivering English language.

#### **Training Consultant, Beijing Forestry University Beijing, China (Bell Educational Trust, Cambridge, UK)**

1987 – 1988

Delivering academic study skills programmes incl. intercultural awareness, organizing students' social events and counselling for study abroad.

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### Education

Neues Lernen – Cologne, Germany – Certified Senior Trainer

2012 – 2013

Learning approaches of adults, planning and delivery of training programs, methodology, dealing with challenging situations, trainer role.

**Inscape International – Cologne, Germany – Psychodynamic Coach**

2009 – 2010

Organisational role analysis, leadership, change & its impact, coaching process.

**Neues Lernen – Cologne, Germany – Systematic Organisational Development, Consultant/Trainer**

2004 – 2005

Organisational designs, leadership & change, team development, intervention tools, consultancy skills.

**Institute of Applied Sciences – Haarlem, Netherlands – Coach**

2002 – 2003

Transactional analysis, Gestalt, group relations (tavistock conference), systemic theory.

**Deutsche Gesellschaft für NLP – Cologne, Germany – NLP Practitioner**

1997 – 1998

Building rapport, goal setting strategies, changing perspectives, activating resources, communication and change techniques.

**Professional Development Courses in Germany and abroad**

1994

Leadership, (intercultural) mediation, facilitation, communication, presentation, TA for trainers, working assertively.

**London University, School of Oriental and African Studies – MA Social Anthropology**

1992 – 1993

Comparative studies of Society & Culture, theoretical approaches to Social Anthropology, Culture & Society in China, Anthropology & Education, Medical Anthropology.

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**Courses within ABB**

CHW112 Intercultural Management and Leadership in a Multicultural Business Environment

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**Course languages**

English, German