# Trainer Profile Sarah Stark





Sarah Stark
Corporate Trainer, Professional Coach

Core competencies and specializations Training & Delivery, Instructional Design & Content Development, Organizational & Talent Development, Intercultural Communication & Team Building, Leadership Training & Professional Development, Soft-skills & Interpersonal Skills Development, Presentation & Facilitation Dynamics

### **Professional experience**

### Freelance Corporate Trainer and Professional Coach, Switzerland

2015 - present

Collaborated with Knüsel Training AG for Working Techniques and Efficiency training seminars. Represented Swissmem as a lecturer for Time Management & Working Techniques seminar in ABB

## **Technical Training Senior Analyst, Dell**

2011 - 2013

Instructional Design, Content Development, Training & Delivery lead for all Leadership & Professional Development, and Net Promoter Score - based Training Programs enterprisewide - U.S. & Canada, U.K. campaigns, within all job levels, a brand ambassador and lead for global training certifications responsible for approximately 2000 employees country-wide.

Awarded by the Executive Director/ Country Head of Dell Philippines as the Champion Support in Q3 FY2013

#### **Technical Trainer, SPi Global CRM**

2006 - 2011

Designed and led Communication, Culture, and Personal Development Training, Soft Skills/Behavioural Skills Training Curriculum and Content Development for various local and international clients (Philippine Airlines (flag-carrier), Dish Network (American and local direct-satellite service provider), 1800-Flowers (American gourmet food/gift retail), SMARTBro (Philippines wireless provider, etc.)

English Proficiency (Pearson–Versant) Employee Certification Training Project Lead (estimated 10,000 employees across the Philippines).



Education	Centro Escolar University – Manila, Philippines – Bachelor of Science in Medical Technology 2001 – 2003
Courses within ABB	CHW049 Time Management and Working Techniques - Work more efficiently and effectively
Course languages	English