

# OEM Market Product Training



## This training program in Memphis, TN focuses on ABB Electrification Products products for the OEM Markets.

### Products\* available for training are:

- Molded Case Circuit Breakers
- Disconnect Switches
- Contactors
- Miniature Circuit Breakers
- Pilot Devices (inc. 30mm)
- DIN RAIL Products (Terminal Blocks, ECR, DIN Surge)
- Fuse Holders
- Ty-Duct
- Sta-Kon/Spec-Kon
- NEMA Controls
- NEMA Starters
- CPT

\*Subject to change/update per management

### **AUDIENCE:** Agents, ABB Direct Sales and other ABB employees.

This sales training course will be delivered in a highly engaging and interactive way, focused on the specific needs of the participants and how to install the product in a building application.

### There will be:

- Hands-On Exercises
- Part number and catalog exercises
- Use of technology including configurators, modeling simulators, and iPad apps.
- Short presentations, demonstrations and discussions

Be sure to bring a mobile computing device/laptop.

#### 2022 Training dates available:

Tuesday - Thursday daily 8:00am - 5:00pm

March 8-10, 2022	
June 7-9, 2022	
September 13-15, 2022	

To sign up, click here to access the catalog of all registration dates on the ABB Learning Management System

*NOTE: There are pre-requisite courses for this class that need to be completed before the registration page is available.* 

*Click here to register for the Pre-requisite Course Training Plan*.