

ABB Asea Brown Boveri AG Affolternstrasse 44, PO Box
8131, 8050 Zurich, Switzerland

To our valued Supplier partner,

ABB invites your Company to support ABB in our efforts to comply with the Conflict Minerals Provision of the US Government Dodd-Frank Act

Dear Sir/Madam,

On August 22, 2012, the U.S. Securities and Exchange Commission (“SEC”) adopted final rules to implement reporting and disclosure requirements related to “Conflict Minerals” as directed by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. The rules require manufacturers who file certain reports with the SEC to disclose whether the products they manufacture or contract to manufacture contain “Conflict Minerals” that are “necessary to the functionality or production” of those products. The classification “Conflict Minerals” refers to tin, tantalum, tungsten and gold (also known as “3TG”), which are derived from cassiterite, columbite-tantalite, and wolframite

The intent of these requirements is to further the humanitarian goal of ending violent conflict in the Democratic Republic of the Congo (DRC) and neighbouring countries, which has been partially financed by the exploitation and trade of Conflict Minerals.

It is ABB’s responsibility to ensure that our products and services comply with these requirements. This means that everything we source also has to be in compliance. We appreciate your support in these efforts. Please see our [Supplier Code of Conduct](#) and [Policy on Conflict Minerals](#) on our internet site for more information.

To accomplish this in a consistent way, ABB is utilizing the services of our partner company [Achilles](#). Based on the information you provided during your Stage 1 registration in the ABB Supplier Registration System, we request that you follow the process below:

- **Step 1 – Training**
Participate in a brief Conflict Minerals training- details can be found at: <http://new.abb.com/about/supplying/material-compliance>. The training is intended to provide you with an overview of the Conflict Minerals reporting requirements, an understanding of ABB’s expectations, as well as information on how to complete the GeSI-EICC Conflict Minerals Reporting template. The training is optional, but highly recommended.
- **Step 2 – Policy on Conflict Minerals**
We expect our suppliers to amend their policies to support the achievement of a conflict-free supply chain (one in which 3TG originate from verified conflict-free smelters), and take meaningful steps to implement it.

- **Step 3 – Reporting**

Please provide information about the use of Conflict Minerals in the products you supply to ABB. The necessary information will be collected using the CFSI Conflict Minerals Reporting Template, which you are asked to complete and submit to Achilles within four weeks of receipt of this letter.

Upon receipt of the information requested, we will review the completeness and correctness of the information provided, and if necessary, contact you again.

We recognize that providing all of the information required may take time. Nevertheless we ask you to demonstrate that you are actively working towards identifying your sources of 3TG and that you are taking the necessary steps to eliminate those that are not conflict-free. Our suppliers' willingness to comply with this initiative will be a factor in our future sourcing decisions, as much as ABB's willingness to comply will factor into the sourcing decisions of our customers.

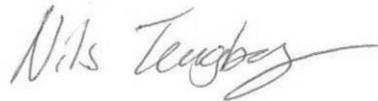
In the next few days you will receive a call from a representative of our partner Achilles to answer questions you may have on this topic and ensure the proper representative has been engaged. If you have any questions please contact Achilles at PowerandTech@achilles.com

We would like to thank you in advance for your cooperation and support in this important matter. We are looking forward to receiving your response within four weeks.

Sincerely,



Daniel Helmig
Head of ABB Supply Chain Management



Nils Tengberg
Head of Quality and Supply Base Management