



Stefan Persson, ABB Cable Care/Cable Seminar, Oct 21st

ABB Cable Care

Getting a cable from ABB is safe

ABB Cable Care Introduction

“With a Service Agreement from ABB High Voltage Cables you can feel confident that support will always be available!”



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3 million Euros
Free gift

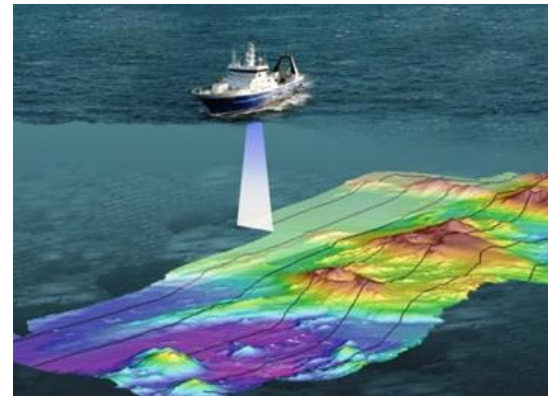
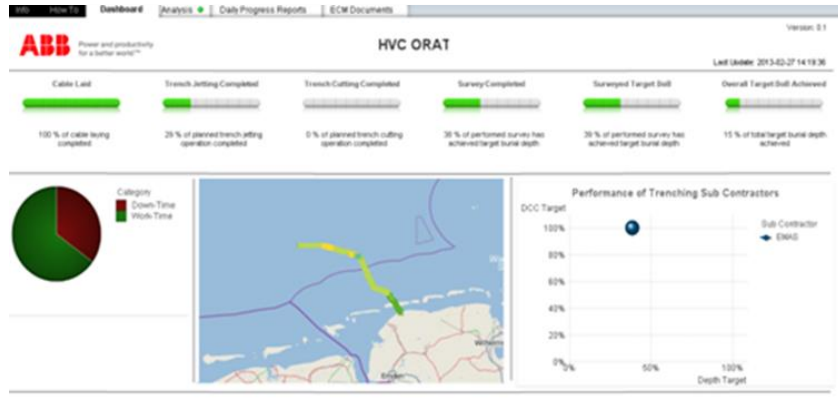
ABB Cable Care

What if..?



What if..?

Engineering and Documentation



What if..?

Fault location



What if..?

Resources and equipment



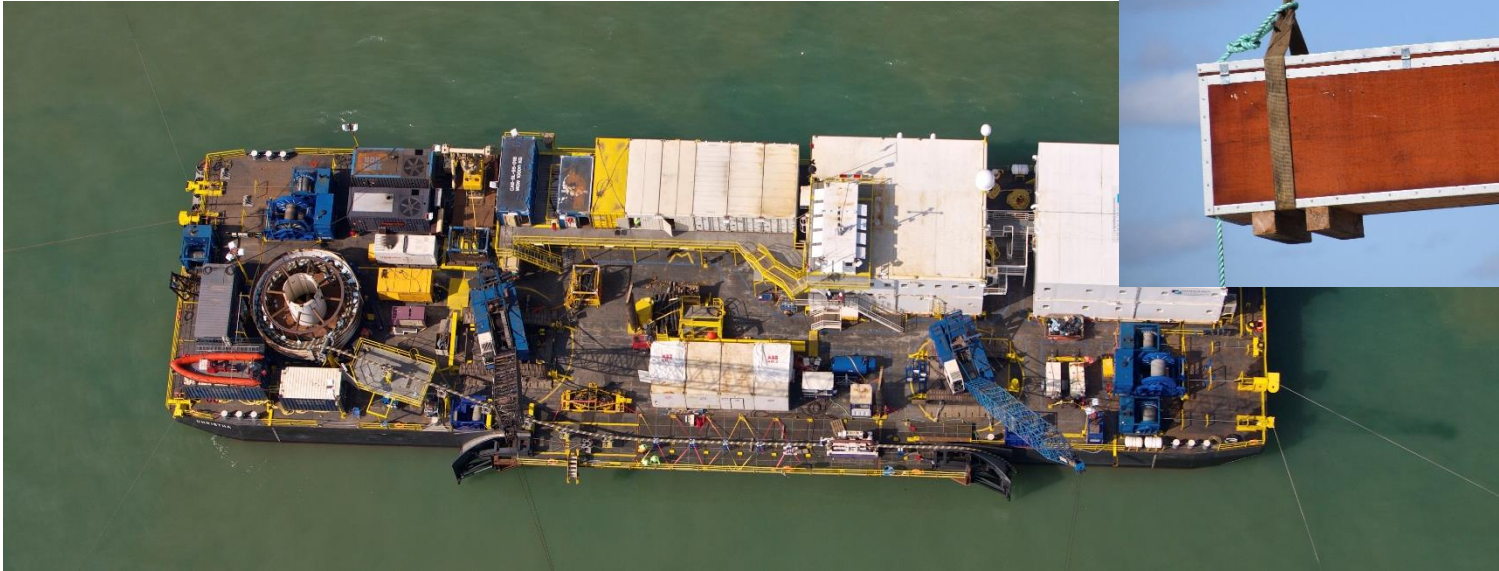
What if..?

Spare parts up to date

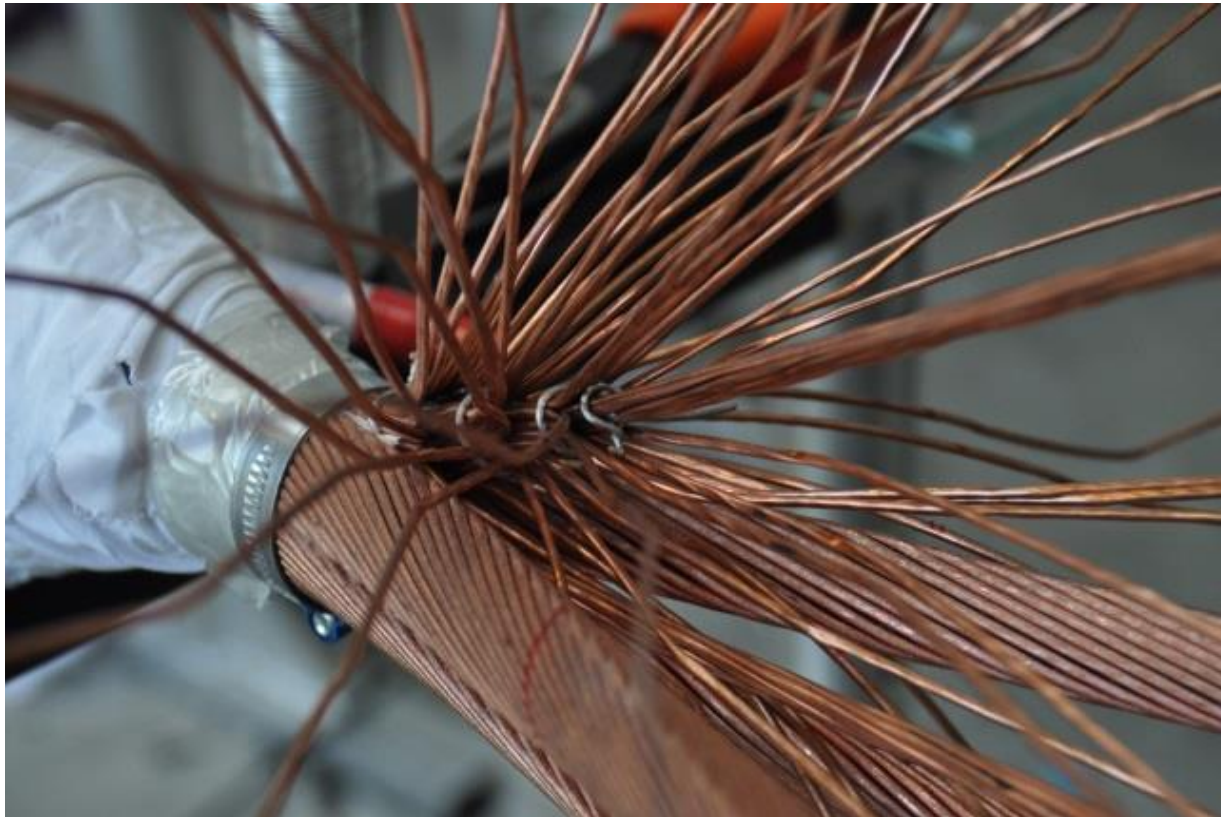


What if..?

Mobilisation



What if..? Jointing



What if..?

Cable testing and deployment



$$\begin{aligned} & \mathbf{3 \text{ million Euros}} \\ & \mathbf{=} \\ & \mathbf{X \text{ (days outage)} *} \\ & \mathbf{Y \text{ (daily loss of production)}} \end{aligned}$$

ABB Cable Care

Reliable and Innovative support

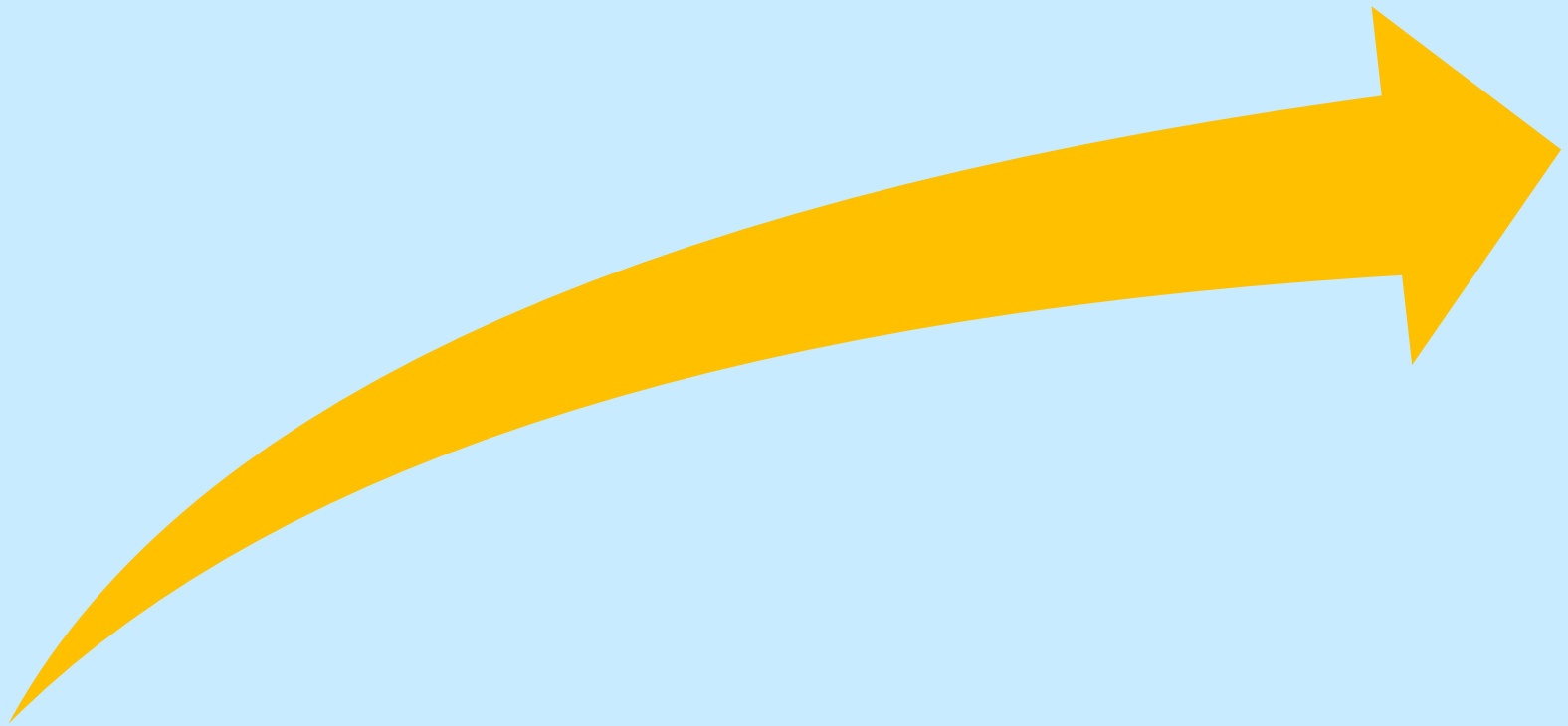


ABB Cable Care Closing offer

“We offer you a free spares inventory to check the status of your spares, during 2015 or 2016!”



Power and productivity
for a better world™

