

DATA CENTER SOLUTION DAY 2023 | JAKARTA | 19 OCTOBER 2023

Global data center trends and the landscape for Indonesia and medium-voltage solutions for Indonesia market





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Global data center trends and the landscape for Indonesia

Kent Chow, Data Center Segment Leader for the AMEA Region, Electrification



Global data center trends and the landscape for IndonesiaPresenter



Kent Chow

Data Center Segment Leader for the AMEA Region.

Focus on enabling data center customers to realize scalable, energy efficient and sustainable infrastructure in a mission-critical environment.

Agenda

1. Introduction

- 2. Key Trends
- 3. Setting the stage
- 4. Data center market buyer trend
- 5. Prefabricated Electrification Solution for data center
- 6. Medium Voltage solutions for Indonesia market

Data center portfolio



ABB's solutions

Our value propositions



Improve safety and security



Cost effective: cost savings in electrical infrastructure



Factory tested and easy to install



Connectivity and digital



Space savings with selected products



Local service centers



Modularity, flexibility and scalable solutions



Enhance TCO and asset intensity as the key to profitability and growth

Hyperscale data center

World's largest internet company

Singapore

Customer Brief

An American multinational technology company focusing on artificial intelligence, online advertising, search engine technology, cloud computing, computer software, quantum computing, e-commerce, and consumer electronics

ABB Singapore supplies 66 kV HV GIS SWGR and Power Trafo, 22 KV Unigear GIS MV SWGR (50 cubs), 400 V MNS-R LV SWGR (257 cubs), 2.85 MVA Dry Trafo (22units) with Service level agreement (SLA) with 2-hour response time (on site)

Customer benefits:

- Consistence design and operational practices across Asia Pacific with proven installed based
- Comprehensive service level agreement (SLA) covering full electrification scope



Colocation provider

Multiple sites across Australia

Australia

Customer Brief

An ASX200-listed technology company enabling business transformation through innovative data centre outsourcing solutions, connectivity services and infrastructure management software. As Australia's leading independent data centre operator with a nationwide network of Tier III and Tier IV facilities, the data center provides enterprise-class colocation services to local and international organizations.

ABB Australia supplies High Voltage, Medium Voltage Switchgear, Transformers, Low Voltage Switchgear, Bust-duct and Controls with ABB Abilities Automation.

Customer benefits

- Strategic partnership with ABB to achieve deep supply chain collaboration meeting tight project schedule
- Reduced risk with improved engineering coordination and project execution



Telco Data Centre

Deploying leading digital technologies

Malaysia

Customer Brief

A national connectivity and digital infrastructure provider and the country leading integrated telco; offering a comprehensive suite of communication services and solutions in fixed (telephony and broadband), mobility, content, WiFi, ICT, Cloud and smart services.

ABB Malaysia supplies Low Voltage MNS Switchgears, Iso Trans & Intelligent PDUs solution

Customer benefits

- Energy consumption cut by at least 15 percent
- Reduction in operating cost
- Improved reliability, flexibility, efficiency and safety







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Asia's digital diet

Our region in numbers



Smart phones driving data center growth





APAC's telco networks have developed faster and more evenly than the data center market. Most countries in the region have relatively good networks

Smart phones and apps: key driver in data center and cloud growth



Smart phone use is high across mature, emerging and frontier markets Data center market <u>now</u> <u>growing</u> to match the proliferation of smart phones in every country



Data center market forces



- Government ٠
- Policy
- Enforcement



- Supply / •
 - New tech corelated to size and cost

Colocation &

consolidation

demand

Growth of cloud

- Availability zone • Hyperscale
- builds different Speed to •
 - market

Efficiency & sustainability

- PUE < 1.3 •
- Higher operating temperature
- Clean energy ٠

Increasing rack density

- AI, big data, IOT, etc mean higher density deployment
- Infrastructure changes ٠



ПП

Edge / modular data centers

- **Reduce** latency
- Fast deployment time ٠



Emerging markets

- Big significant growth ٠
- Open to international • engagement



Data Center power requirements

Global Key trends

Sustainability

- Sustainability targets set by hyperscale data centers
- New technologies and investments
- Alternative sources of energy

Microsoft's pathway to carbon negative by 2030





Data Center power requirements

Global Key trends

Energy efficiency

- Actions are already taken by data centers to improve energy efficiency
- Further actions are needed to improve energy efficiency



What is the average annual PUE for your largest data center? (n=669)

Data Center power requirements

Global Key trends

Uptime & reliability

- Still main priority for data centers
- Maximize reliability with minimum investment
- Use of new technologies



What was the primary cause of your organization's most recent impactful incident or outage?

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Setting the stage - APAC

Strong growth potential in APAC, particularly in underserved and large domestic markets

| Key Markets | Australia | Japan | Singapore | India | Indonesia | Philippines | Malaysia |
|--|--|--|---|--|--|---|--|
| | | | | | | | |
| Estimated Installed Capacity (MW) | ~900 | 1100+ | 1000+ | 700+ | 100+ | ~100 | ~100 |
| Key Drivers | Politically Stable Power availability Government led outsourcing | • Large domestic demand | Robust connectivity International demand Geopolitical Stability | High growth market Large domestic demand Underserved | High growth market Large domestic demand Underserved | High growth market Large domestic demand Underserved | High growth market Large domestic demand Underserved |
| Keys Issues | Short term supply overhang Availability of suitable land plots | Environmental risk (Seismic) Limited power in Tokyo | Authority approvals Access to renewable power | Project execution risk Clear land title JV partners | Permits and construction delivery Environmental risk (Flood) JV partners | Environmental risk (Volcano, earthquakes etc) Project execution risk | Government Policy |

Setting the stage - APAC

Where are the opportunities

Mature Markets

- Rapid data center growth placing pressure on sustainable energy sourcing
- Growth coming form cloud and hyperscale demand providing opportunity for wholesales operators
- Retail operator have opportunity as connectivity hubs and will increasingly reply on partners to mop up enterprise demand

Emerging Markets

- Opportunities for both retail and wholesale colocation but risk enterprise will jump straight to cloud
- Emerging markets have the opportunity to act as hubs for challenged frontier markets and pick up extra demand

Frontier Markets

- Local data privacy and national data sovereignty laws mandate data center construction in country
- Politics, infrastructure, social, culture or economic challenge will drive local partnering

Edge Markets

• Will adopt new data center for factors that are rugged, low capacity, easily deployed and hyperconverged

Setting the stage - Indonesia

Strong growth potential in Indonesia : Underserved and large domestic markets

Indonesia

Emerging markets

- Large domestic population with high digital usage; Demand / supply imbalance
- Foreign operators recognized that need for local partners to secure land and develop
- Hyperscale and potential Edge data center markets
- High margins for newer builds at international standards



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Data center market buyer trend

| Products | Skid | CSS | EcoFlex | eHouse |
|--|--|--|--|--|
| ✓ Indoor installation ✓ Designed for field installation ✓ Wide component selection ✓ Simplified vendor management | ✓ Indoor/outdoor installation ✓ Frame mounted equipment ✓ Factory tested and prewired ensuring fast installation | ✓ Outdoor installation ✓ Fast delivery and set up on site ✓ Internal arc and type tested ✓ Naturally cooled | ✓ Outdoor installation ✓ Predesigned and predefined solution for fast deployment ✓ Robust outdoor installation with standard dimensions ✓ Minimal site-works required | ✓ Outdoor installation ✓ Highly customizable tailor-made solution ✓ Factory-built and tested modules to shorten installation and commissioning |
| ALL | LV MV TR UPS | LV MV TR | LV MV TR UPS | LV MV TR UPS IT |
| | | | | |



Transformer rating

Acc. spec





Reduced project risks and

simplified project management

Solution highlights

Product packages

The Packaged Solution is offering a preengineered package with electrical and auxiliary equipment to be installed on-site with

One stop shop – to simplify your project execution

Application cat.

Secondary

Primary/

- Coordinated product delivery with one set of terms and conditions
- Single contract, harmonized payments and warranty
- Virtual factory tours and acceptance tests
- Online troubleshoot and technical support possibilities

MV rating

Acc. spec





Traditional building methods and

equipment installation

on site

Thanks to ABB's local presence and global coverage, easy

replicability globally

Solutions are covering wide voltage range, standards and technologies around the world

7.5 MVA

requirement Transformer rating MV rating typical up to Up to 40.5 kV

Solution highlights

With split units can build up large • installations with minimal on-site labor

up's Frame mounted for fast and convenient transportation and installation

start up time

The Skid is a frame mounted, compact solution

for electrical distribution and auxiliary

- Secondary distribution units and primary line

- equipment, and is ready to operate in the field

Skid – Indoor or outdoor units

Fast and economical plug and play solution for distribution

Application cat.

Secondary

Primary/

Indoor and outdoor units

that significantly speed up

installation time

- with minimum installation, commissioning and







Equipment can be grouped. and different purposed skids

can be **easily lined up** onsite

UniPack CSS – Compact Secondary Substation

Continuous operations with modular, plug and play solution

Solution highlights

Compact secondary substations are typically installed in locations accessible to the public and should ensure protection for all people according to specified service conditions.

- Fully type tested according to IEC62271-202, including IAC AB
- Optimized and compact footprint
- Fully assembled and delivered from factory to site, including transformer
- Outdoor installation, naturally cooled
- Suitable for urban environments different enclosure materials





11111



EcoFlex - Predesigned and predefined solution

Safe, type-tested and robust in design

Solution highlights

The EcoFlex is a family of productized modular eHouses designed to accommodate a range of application.

- Plug and play solution with standard ISO dimensions
- Predesigned and predefined modular solution for fast deployment
- Robust design, suitable for harsh environment
- Fully assembled and routine tested in the factory

Transformer ratingMV ratingApplication cat.Up to 4 MVAUp to 40.5 kVSecondary





Transformer rating

Acc. spec

Tailor made eHouse for customer specified solution and configuration

Application cat.

Secondary

Primary/

Solution highlights

eHouse

eHouse is custom made solutions that considers special requirements to accommodate a wide range of applications

- Plug and play solutions for fast installation
- Tailor made, to best fit the purpose
- Flexible and robust design ٠
- Reduces site works and requires less ٠ construction workers

MV rating

Acc. spec





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Market drivers causing the need for... Speed and scalability



Growing demand requires improved speed of deployment – cutting data center lead times from several years to 18 months or less



To meet the speeds required many data centers are leveraging modular, prefabricated and pretested solutions



"Pay as you grow" - The need for speed and a fast return on investment drive the need for scalable and / or modular solutions



Availability of skilled construction personnel and tradespersons to meet the growing demand of the industry



Prefabricated Electrification Solution for data center

Prefabricated & pre-engineered integrated solutions

Prefabricated solutions are integrated and tested before leaving the factory – reducing the installation & commissioning manpower requirements

Simplified site installation with majority of works completed offsite



Prefabricated Electrification Solution for data center - PowerFlex

What is PowerFlex ?

- Design philosophy developed for data center applications, which provides shared redundancy across critical loads.
- The SLD philosophy is then transposed into equipment selections covering three separate execution models ; supply of a product package, modularized skid, modularized eHouse
- There are two main design approaches, shared redundant & block redundant



PowerFlex Design Platform

Shared Redundant up to 1.5MW IEC



©ABB

PowerFlex design platform

eHouse example – shared redundant 3N/2



©ABB

PowerFlex Design Platform

Prefabricated & pre-engineered integrated solutions (Shared redundant 1.5MW example)



Solution Features

- Integral HVAC system
- Medium voltage Ring Main Unit (RMU) & transformer in an area isolated from the Low Voltage equipment
- All power & control cabling connections completed within the building
- Fully type tested switchgear solutions for arc fault containment
- Standard building dimensions allowing for scalable growth within the facility
- Suitable for indoor & outdoor installation

Improve speed to deployment with prefabricated solutions

Power module



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DATA CENTER SOLUTION DAY 2023 | JAKARTA | 19 OCTOBER 2023 Medium-voltage solutions for Indonesia market

Riris Tobing, Product Marketing Director, Electrification Distribution Solutions, Indonesia

Medium Voltage Solution for Indonesia Market

Presenter

Riris Tobing

Product Marketing Director Electrification Distribution Solutions, Indonesia

Distribution Solutions

Safe, Smart and Sustainable Energy Distribution

MV Air-Insulated Switchgear

Product and solution offerings

Unigear - MV Air Insulated Switchgear for Primary Distribution

Product Overview

Unigear

Description

Unigear is air-insulated switchgear for primary distribution. UniGear is used to distribute electric power in a variety of demanding applications

Key features

- Designed & Tested acc. to latest IEC 62271-200, GOST (RU) & GB (CN) Stds
- Internal arc classification IAC AFLR
- Classified LSC-2B, PM
- Fitted with safety interlocks
- Panels are available as a single busbar, double busbar, back-toback or double level solution

| - | | 1 | | 1 La La | 1 |
|-----|-------|---|---|---|--------------------|
| 0.1 | . 1 | | | | |
| | 4 | | 1 | | 1 |
| | 10.00 | | | Ratings Rated Voltage | up to 40kV |
| | | | | Rated Current | up to 4000A*1 |
| | | | | Rated short-time withstand current & IA | up to 63kA*2 AC |
| | | | | Rated Frequency | 50Hz / 60Hz |
| | | | | For 40kV max 3150A For 40kV max 31.5kA | |

Safe conditions for all applications

Unigear - MV Air Insulated Switchgear for Primary Distribution

Single busbar

- VD4, VM1, HD4, VSC, NALF
- Design: LSC-2B, PM
- Available in Digital version

- Vmax
- Design: LSC-2B, PM
- Available in Digital version

UniGear 500R

17.5 kV narrow design (500mm)

- Up to 17.5 kV
- Up to 2000 A
- Up to 31.5 kA/3s
- Vmax
- Design: LSC-2A, PM
- Available in Digital version

UniGear MCC

Motor control center up to 12 kV

- Up to 12 kV
- Up to 400 A - Up to 50 kA/3s
- VSC

version

- Design: LSC-2A, PM - Available in Digital

UniGear ZS2

Standard product up to 36 kV

- Up to 36 kV
- Up to 3150 A
- Up to 31.5 kA/3s
- VD4, HD4
- Design: LSC-2B, PM

UniGear ZS3.2

Standard product up to 46 kV

- Up to 40.5/46 kV
- Up to 3150 A
- Up to 31.5 kA/3s
- VD4, HD4
- Design: LSC-2B, PM

Product Overview

UniSec

Description

UniSec air-insulated switchgear is based on a highly flexible, modular concept with fewer parts and standardized solutions that can be readily configured to meet the specific needs of each application.

Key features

- Designed & Tested acc. to latest IEC 62271-200, GOST (RU) & GB (CN) Stds
- Internal arc proof IAC AF/AFL/AFLR with different gas exhausting variants
- Loss of Service Continuity LSC2B/ LSC2A/LSC2 solutions available
- Partition Metallic PM Classification
- Load Break Switch, Vacuum Contactor, Vacuum and SF6 Circuit Breakers
- Anti-Seismic and Marine version available

Safe conditions for all applications

Units with switch-disconnector

Values - Productivity and Flexibility

Broad portfolio

Unit with circuit-breaker and disconnector integrated

Q11

Values - Productivity and Flexibility

Broad portfolio

AIS design: Flexible for various switching devices

High flexibility - Modular AIS design

AIS design offers high flexibility

- Choose from various switching devices
- Vacuum or SF₆ as per customer preference
- Fixed, removable or withdrawable devices

Many options also on other components

- Current transformers (CTs), type DIN and ring
- Voltage transformers (VTs), type DIN
- Digital offering
 - Current and Voltage sensors
 - Protection relays

Vacuum Circuit Breakers

Conventional

Instr. transformers

SF₆ Circuit Breakers

SF₆ Load-Break Switch / fuse

Non-conventional Current and Voltage sensors

Hybrid Vacuum CB and Disconnector

Protection relays

Fault Current Limiter

Is-limiter: The world's fastest switching device

| | FC-Protector | I _s -limiter |
|----------------------------|--|--|
| Application | Indoor & Outdoor | Indoor |
| Application type | Standard | Standard & Complex |
| Ratings | 7.2 kV 17.5 kV 3150 A 63 kA _{RMS} | 0.75 kV 40.5 kV 5000 A 210 kA _{RMS} |
| Tripping criteria | Magnitude | Magnitude & rate of rise |
| Selectivity | On request | Yes |
| Availability in switchgear | Yes (AIS) | Yes (AIS) |

The Is-limiter is a fast operating switch that limits the short circuit current to a level that circuit-breakers and busbar can withstand therefore protecting them from damage (0.6 ms operating time)

Reduces substation cost

Solves short-circuit problems in new substations and substation extensions

Optimum solution for interconnection of switchgears and substations

Reliability and function proofed in thousands of installations

Worldwide in service

The peak short-circuit current will never be reached

The short-circuit current is limited at the very first current rise

MV Gas-insulated Switchgear

Product and solution offerings

MV Primary Gas-insulated Switchgear Portfolio of SF6 Gas insulation Switchgear

| | | Single busbar | Single busbar | Single busbar | Single busbar | Double busbar |
|---------|-----------|---------------|---------------|---------------|---------------|---------------|
| | | up to |
| | | 25 kA | 31.5 kA | 31.5 kA | 40 kA | 40 kA |
| | | 1250 A | 2500 A | 2500 A | 3150 A | 3150 A |
| Voltage | BIL level | | | | | |
| 12 kV | 75 kV | ZXO | ZX0.2 | ZX1.2 | ZX2 | ZX2 |
| 24 kV | 125 kV | | | | | |
| 36 kV | 170 kV | | | | | |
| 40 kV | 185 kV | | | | | |

GIS Technology Flexible and save space

Up to 70% footprint reduction can be achieved by choosing GIS over AIS

Cost efficient solution with respect to Life Cycle Cost

Cost saving for real estate

Long maintenance intervals

Less civil work

Less outages

Footprint compression of 36kV ABB AIS and GIS

GIS Technology

Safer, more reliable and cost competitive solutions

Safety

Internal arc classified switchgear

Plug-in type technology components

No gas works on site

Fail safe interlocks prevent malfunction

Gas pressure permanently monitored by density sensors

Life Cycle Cost

Maintenance free live parts

Service openings for on site access

Maximum compact design is achieved

Reliability

ABB's proven VD4 vacuum circuit breaker technology

©ABB Stainless steal gas compartments

MV Secondary Gas-insulated Switchgear Portfolio of SF6 Gas insulation Switchgear

SafeRing 36/40.5kV

The standard RMU up to 40.5kV

- Up to 40.5 kV
- Up to 630 A
- Up to 16 kA/3s
- SF₆ insulation

SafePlus 36/40.5 kV

Compact switchgear

- up to 40.5kV
- Up to 40.5 kV
- Up to 630 A
- Up to 20 kA/3s
- SF₆ insulation

SafeRing/Plus Air

The Air version up to 12kV

- Up to 12 kV
- Up to 630 A
- Up to 20 kA/3s
- Dry air insulation

SafeRing/Plus AirPlus

The AirPlus™ version up to 24kV

- Up to 24kV
- Up to 630 A
- Up to 16 kA/3s
- AirPlus™ insulation

Digital Switchgear

Product and solution offerings

Digital Switchgear

Electronic current/voltage sensors

Its linear characteristic and wide dynamic range outperform conventional instrument transformers, fitting into the needs of varying load

IEC 61850 digital bus

IEC 61850 GOOSE (Generic Object-Oriented Substation Event) and SV (Sample Values) on the station/process bus for a fast and reliable data/information exchange.

Online condition monitoring & diagnostics

Allows secure access to condition and operational data. Data analysis on-site ensure optimal switchgear operation and minimized maintenance costs

Digital Switchgear

Replacing traditional designs with digital technologies

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